

COMPARISON OF SERVICES PROVIDED BY EACH CONSORTIUM FOR SCHOOL YEAR 2017-2018

	SPARC	GLC	MOR
Delivery Fee-USDA Brown Box	\$2.65 per case	\$2.75 per case	\$2.65 per case
Delivery Fee-USDA Processed Foods	\$2.40 per case	\$2.50 per case for Fee-for-Service items. Net-off-Invoice (NOI) pricing already includes any delivery fees.	\$2.40 per case
Delivery Fee-DoD/Fresh Produce	\$2.65 per case	\$2.75 per case	\$2.65 per case
Weekly Delivery by Distributors	Yes - \$350 minimum for delivery (no case minimum)	Yes - \$500 minimum for delivery (12 case minimum)	Yes - \$350 minimum
USDA Foods/Commercial same truck	Yes	Yes	Yes
Membership Fee	<ul style="list-style-type: none"> No fee 1st year of membership or if a district receives less than \$1,000 in entitlement / \$100 fee if less than \$2000 in entitlement / \$250 fee if school receives more than \$2,000 in entitlement. 10% early payment rebate if paid within 45 days. 	Commodity Entitlement Level = Annual Fee 0 - \$5,000 = \$150; \$5,001 - \$25,000 = \$350 \$25,001 - \$50,000 = \$450; > \$50,000 = \$550	\$250 per year
Third Party Administrative Fees	GPO partnership with CSM Cost Solutions at No Additional Charge. All rebate money paid semi-annually directly to your program. None of the rebates you earn are used to offset administrative fees	<ul style="list-style-type: none"> Commercial Bid (Optional) - Annual HPS dues range between \$700 (min) and \$3045(max). Dues calculated based on annual sales multiplied by \$0.0095 	No fees
Rebates	<ul style="list-style-type: none"> Rebates on all purchases when 80% purchased from SYSCO. Also based on enrollment: 15,000+ students 2%; 5,000-14,999 1.5%; 1-4,999 1% 1% rebate on all purchases if invoices are paid within 14 days. 	<ul style="list-style-type: none"> Commercial Purchases - 1.25% rebate on all food purchases if school commits to GFS/HPS 1% credit on invoice if paid within 10 days Commodity Purchases - Additional 0.25% rebate if committed to commodity purchases from GFS/HPS 	<ul style="list-style-type: none"> 1% rebate on all purchases if invoices are paid within 10 days. Drop-size discounts based on participation Schools can earn rebates based on buying habits and product usage.
Volume Discounts	100% of volume discounts	100% of volume discounts	100% of volume discounts
Contracted Distributor	SYSCO FOOD SERVICE	GORDON FOOD SERVICE (GFS)	VAN EERDEN FOOD SERVICE
Storage Fees on USDA Foods	No Storage Fees	\$.02 per case each month after 90 days of no movement. New brown box carryover policy.	No Storage Fees
WBSCM Preordering of USDA Food	By SPARC Administrator as part of membership fee	By Third Party Administrator (HPS)	By ISD Consultants
Processing Bids for USDA Foods	By SPARC Administrator as part of membership fee	By Third Party Administrator (HPS)	By ISD Consultants
Commercial Food Bids	By SPARC Administrator including Milk and Bread Bids for member districts	Commercial bidding varies by member (Options include HPS, Self-Op, or Food Service Management Company)	By ISD Consultants
Service Area of the Consortium	Entire State with SYSCO Food Service	Entire State with Gordon Food Service (GFS)	Entire State with Van Eerden Food Service
Contact Info for each Consortia:	Terri Sincok SPARC Executive Director Phone: 248-310-3988 FAX: 517-552-1201 tsincok@manistee.org	Nancy LaFave, Escanaba Schools Sherry Anderson, HPS Nancy Ph: 906-789-5597 Sherry Ph: 800-632-4572 glc_administrator@hpsnet.com	Chuck Wolford, Wayne RESA (734) 334-1511 Lori Adkins, Oakland Schools (248) 209-2102 WolforC@resa.net FAX: 734-334-1662 Lori.Adkins@oakland.k12.mi.us FAX: (248) 209-2523
Additional Information:	<ul style="list-style-type: none"> Free 2-day Annual Educational Conference & Food Show with approximately 6 hours of Prof. Development for Directors and staff. (Aug) HHFKA 2010 Compliant Cycle Menu Third year of one-bank system Weekly tracking via drawdown & velocity reports \$2,000 college scholarships/\$100 monthly grants \$4,000 in SPARC conference scholarships Interactive Educational Information Website 	<ul style="list-style-type: none"> Third year of successful one-bank system Top Item Review Analysis - www.hpscat.com Membership Trainings/Meetings Commodity Invoice Data - Historical Archiving (7 yrs) Cycle Menus Commodity Tracking System & Inventory Support 	<ul style="list-style-type: none"> Fifth year of HUSSC approved Cycle Menu with food costs. Manufacturer nutritional data loaded online. Annual Back-to-School Workshop/Food Show w/CEUs First co-op approved with one-bank system for entire consortia. now in our sixth year. Full commercial bid available at no cost Current Manufacturer nutritional data available on VE's ordering website. One website for ordering, PAL report, and nutritional data.

** If your school district is offered services or discounts not listed on this comparison form, please report it to Food Distribution Unit at 517-373-8642